Preparing for Tomorrow

Are You Ready for Your Exchange Appointment?

☐ Receiving Notifications:

- ☐ What is your plan to ensure that you do not break a possible NDA
- ☐ Do You know where you want to exchange? Location?
- ☐ Do You have your ID verification?
- ☐ Can you get to the Exchange location?

★ If there is a Safelink Website: What do you need to get through the verification process?

★ Register, most likely a Captcha, answer a few multi choice questions that are derived from Public Records

★ Receive 800# to call - This 800# is only for You. Can not be shared. You do NOT want it to be shared.

- Ask the Representative on the phone:
  - If we get disconnected, how do we re-connect? Can I call this 800 number again or will you call me back?
  - If, by chance, I would need to reschedule my appointment- what is the procedure?
- Give them your ***preferred*** zip code- from that zip code they will give you a choice of locations based on what type of currency/ bonds you hold. **DO NOT GIVE AMOUNTS!**
- Do you prefer back to back appointments? Ask Operator if that is possible and how to best handle that
- Do you need help with transportation? Expect a delay- and option is only for those in need.
- Do NOT bring anyone not necessary. This is not a place for kids! It is not a family reunion, or a time to meet your 'team'. Suggested 1 other person such as Spouse or Trusted Friend

➢ **Write down your Appointment Time and Location & Follow all instructions given.**

☐ Paperwork Checklist:

- ☐ Go over the documents -
- ☐ See Document Checklist

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The Exchange/ Redemption Centers may have their own versions of any to all of the Documents listed.

☐ Appointment Expectations:

- ☐ Keep it Professional
  - ☐ Attire
  - ☐ Be on Time. Appropriate timing would be 10 min early.
- ☐ Bring Calculator - phone calculators may not have the capability to hold all the zeros.
- ☐ A Blue Ink Pen (not Black) Blue pens show original signature on document
- ☐ Bring appropriate ID documentation for all involved. Valid State issued ID, & / or Current Passport, plus 2 Pieces of mail that verifies your name and address
- ☐ Put a Binder together with paperwork - Be organized.
  - ☐ Have as much information filled out as possible- see paperwork checklist

Understand the seriousness of an NDA. Read it thoroughly. Ask questions if you do not understand something.

- ❖ Expectations of what could be included in the NDA (s)
  - ➢ All devices to be monitored.
  - ➢ All communication means to be monitored
  - ➢ Decide who is worth giving back your entire Blessing - and then **only** that person is one you should put on your exclusion list.

➔ 2 Part Appointment: Exchange vs Banking

- ◆ First part will be the exchange. This is where you will want to have your Tally sheets ready. Paperwork is for you. Demanding the banks to sign things could arise issues such as delays
- ◆ Second part will be the Banking segment. Setting up your QFS account.

This is not the time to discuss Wealth Management options. You may be able to set up a time to do so if you are interested if services are offered at your particular exchange location.

➔ Tranching (25%)

- **What Are Tranches?**
- Tranches are segments created from a pool of securities—usually debt instruments such as bonds or mortgages—that are divvied up by risk, time to maturity, or other characteristics in order to be marketable to different investors. Each portion or tranche of a securitized or structured product is one of several related securities offered at the same time, but with varying risks, rewards and maturities to appeal to a diverse range of investors.
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- Tranche is a French word meaning slice or portion.
- They are commonly found in mortgage-backed securities (MBS) or asset-backed securities (ABS).

➔ Caps

- What if there are caps? What are you going to do?
- Plan out your options

★ *Ask for a Clean & Clear Form along with a Proof of Funds Form if applicable*

Top Things to do Post Appointment

1. Breathe
2. Go do something relaxing and fun and let it sink in. It's been a long, not so easy journey.
3. Lock up all paperwork and debit cards.
4. Go through your Immediate Needs list
   Call Realtor if applicable
   Set up appointments with Estate Planner
   Transfer pre-set funds into personal bank account
   Pay any appropriate outstanding debts
5. There is NO immediate rush to do the WANT items on your To-Do list- remind yourself that. Fight the urge to shout about your blessing from the mountain top
6. Plan a Vacation - No better way to adhere the NDA
7. Start interviewing for "your Team"

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Suggest Questions During Phone Appointment- (These questions may be answered during the appointment making process. They are listed for you to keep in mind as you are on the phone making your appointment.)

If we get disconnected, how do we re-connect? Can I call this 800 number again or will you call me back?

If, by chance, I would need to reschedule my appointment- what is the procedure?

Is it acceptable to bring my Spouse / Friend / Relative with me for my appointment?

Will I have the opportunity to make a brief presentation of my Humanitarian Project while I am there? IF yes, - Is there a time limit on my opportunity to present?

Are the Currency / Bond rates negotiable or set ?

Would you happen to know if there are what we know as Contract Rates for any of the currencies?

Should I be concerned about any limitations or caps?

(I am not going to bother the phone rep with any additional questions than necessary. I will just bring both the passcode & Trust Documents including Full Trust, Certificate of Trust & my EIN letter.)

Should I have a passcode ready - we have heard we need one?

Should I bring my entire Trust or just my Certificate of Trust?

Is there anything else I should know that we have not discussed here today?

Suggest Questions During Live Appointment- (These questions may be answered during the appointment process. They are listed for you to keep in mind as you go through your appointment.)

What can I provide to ensure I am receiving the highest rates I am eligible for?

How much of my funds are accessible today? If not 100%- when will I have access to the remaining funds?

Who is the best point of contact I can call if I have additional questions or concerns after my appointment today?

Is there anything else I should know that we have not discussed here today?

Mock Appointment:

Q & A: